Hsuan-min Chou

(Shen-min Chou)

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Content Creator

Print and Digital Content • High-Priority Projects

- Combines strong communication skills with the ability to quickly learn new concepts.
 - Translates complex content into language appropriate to the audience.
 - Interviews thought leaders to write articles for trade magazines and blogs.

Professional Experience

Content Creator, Jumping Bean Communications, Chicago, Illinois 2000-Present Helps large corporations and mid-size businesses develop marketing content.

- Works with a company's marketing and sales teams to create effective digital and print content (blogs, tweets, email, web, brochures, press releases, white papers, multimedia, and more).
- Collaborates with product managers to position products, draft key messages, and develop rebranding campaigns for companies and non-profit organizations.
- Creates PowerPoint presentations for executives to give at seminars and trade shows.
- Partners with other creatives for high-visibility projects, such as web sites and trade-show booths.
- Monitors industry publications and uses this market intelligence to propose new marketing collateral, revise existing collateral, and investigate trade-show participation.
- Stays abreast of new marketing trends by attending webinars, reading ebooks, and blogging.
- B2B clients have included Hewlett-Packard, ifbyphone.com, IBM (Initiate Systems, SPSS), InStream, Jones Lang LaSalle, Motorola, National Underwriters, Oracle (Stellent), Restaurant.com, Specialty Store Services, United Stationers, and many more.
- B2C clients have included Allstate (Simple Truth and Digitas agencies), Discover Card, MB Financial, Visa (New Control), TransUnion, Walgreens, and others.

Volunteer, Content Creator

McGaw YMCA Children's Center
 Refreshing Children Center's web site in face of competition from new daycare centers.

• ITKAN
Contributed blog content to ITKAN's (IT Knowledge and Networking) web site.

Organization helps people with disabilities network/find jobs in technology industry.

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Taproot Foundation, The Beloved Community
 2008

 Helped non-profit organization create a unique identity separate from its parent organization to better position itself to attract new benefactors.

Senior Copywriter, Open Port Technology, Chicago, Illinois

1998-2000

An Internet start-up that developed messaging solutions for telecommunications companies.

- Self-starter responsible for developing all corporate and product collateral, such as web copy, brochures, case studies, press releases, and white papers.
- Created mobile AvantGo channel for Palm and BlackBerry users at communications trade show.
- Managed team of freelance copywriters, including public relations specialist.
- Helped edit Request-for-Proposals (RFP) written by company's sales team to ascertain whether or not a vendor could provide services.
- Managed team of freelance copywriters, including public relations specialist.
- Led cross-standardization teams so terminology was used consistently across company, from marketing to engineering to technical support.

Selected Publications

- Bell, Alex. "Is Nearshoring a Real Alternative to Offshoring?" *CIO.com* Mar. 2005: http://jumpbean.com/portfolio/article-bw-is-nearshoring-alternative-to-offshoring.pdf.
- Koch, David. "IT Focus Must Change for New Technology to Succeed." *National Underwriter* Aug. 2002: http://jumpbean.com/portfolio/article vi natl underwriter visibillity.pdf.
- Storch, Randy. "Turning the Internet into the Universal Network." *Internet Telephony* Sep. 1999: http://jumpbean.com/portfolio/article_opt_ip_telephony.pdf.

Software Skills

Proficient in Word, Dreamweaver, PowerPoint, TweetDeck, Twitter (@Content_Mrktr), WordPress, and Vignette; familiar with Acrobat, Excel, HootSuite, Interwoven, Lotus Notes, and SharePoint. Macintosh and Windows proficient.

Education

University of Chicago, Chicago, Illinois

- Masters of Arts, Creative Writing/Humanities
- Bachelor of Arts, English Literature